



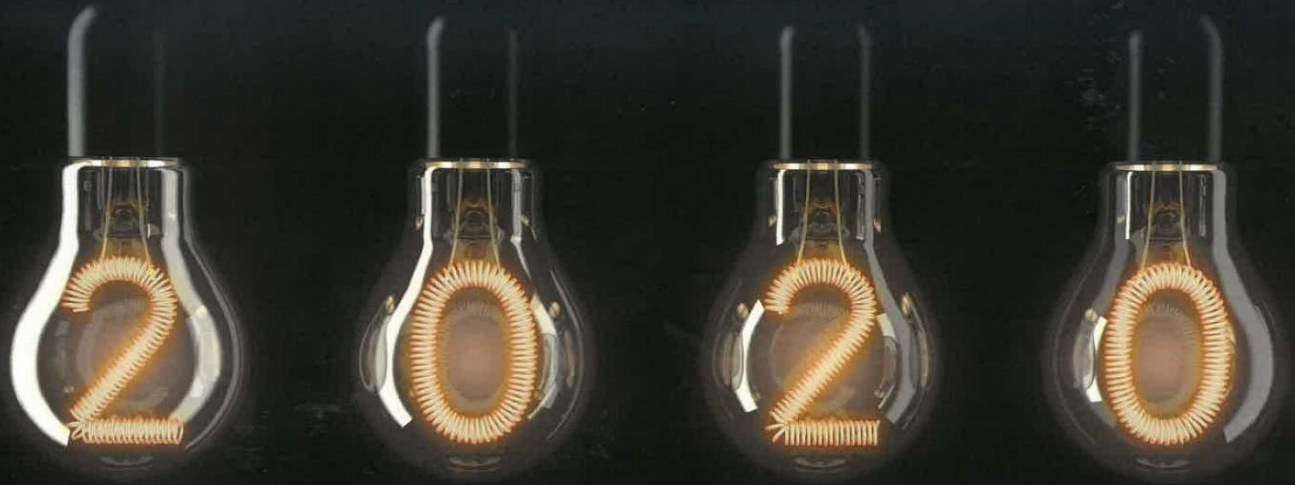
HOTELMANAGEMENT.NET

HOTEL MANAGEMENT

THE LEADING HOSPITALITY NEWS AUTHORITY SINCE 1875 | Vol. 234, No. 12 | December 2019

SHEDDING LIGHT

INDUSTRY EXECs OFFER OUTLOOK
ON NEW YEAR, DECADE



AAHOA TAPS NEW PRESIDENT/CEO

Educator to lead members



HM'S ANNUAL SURVEY ISSUE



— In 2020 our —
DIAMONDS
will *shine brighter*
than ever before.

AAA.biz/Diamonds

2019 HOTEL MANAGEMENT SURVEY

TOP THIRD-PARTY MANAGEMENT COMPANIES

Company	Website	Contact name	Contact email	Guestrooms third-party managed in the U.S. as of 6/30/19	Properties third-party managed in the U.S. as of 6/30/19	Total revenue for third-party-managed properties in the U.S. in 2018
3H Group	www.3h.group	Hiren Desai	hdesai@3h.group	1,515	14	NA
Aileron Management	www.aileronmanagement.com	Jason Boehm	jboehm@aileronmanagement.com	376	3	NA
Aimbridge Hospitality	www.aimbridgehospitality.com	Bill Stadler	bill.stadler@aimhosp.com	102,468	828	NA
Alliance Hospitality	www.alliancehospitality.com	Roger Miller	rmiller@alliancehospitality.com	1,175	7	NA
Ambience Hospitality	www.ambiencehospitality.com	Will Maguire	info@ambiencehospitality.com	665	10	\$18,219,400
Benchmark - a Global Hospitality Company	www.benchmarkhospitality.com	Alex Cabanas	acabanas@benchmarkglobal.com	9,865	51	\$880,075,940
Blue Sky Hospitality Solutions	www.blueskyhospitalitysolutions.com	Ernie Catanzaro	ernie.catanzaro@blueskyhospitalitysolutions.com	715	53	\$350,000,000
Charlestowne Hotels	www.charlestownehotels.com	Heather Moldenhauer	hmoldenhauer@charlestownehotels.com	4,154	44	\$176,932,240
Chesapeake Hospitality	www.chesapeakehospitality.com	Steve Smith	ssmith@chesapeakehospitality.com	8,702	43	\$324,700,000
Chrome Hospitality Management	www.chromehm.com	Ajay Ahuja	ajay@chromehm.com	404	6	\$7,500,288
Cicero Hospitality Group	www.cicerohg.com	Santhosh Pillai	sp@cicerohg.com	498	2	\$30,000,000
Coakley & Williams Hotel Management Company	www.cwhotels.com	Mike Lebby	mlebby@cwhotels.com	3,635	31	\$87,000,000
Coast Hotels	www.coasthotels.com	Duncan Chiu	d.chiu@coasthotels.com	398	4	NA
Columbia Hospitality	www.columbiahospitality.com	Robyn Wherritt	rwherritt@columbiahospitality.com	1,868	20	\$104,303,707
Commonwealth Hotels	www.commonwealthhotels.com	Brian Fry	bfry@commonwealthhotels.com	5,937	48	\$207,805,895
Concord Hospitality Enterprises	www.concordhotels.com	Grant Sabroff	g.sabroff@concordhotels.com	16,408	110	\$824,000,000
Crescent Hotels & Resorts	www.crescenthotels.com	Lily Hu	lily.hu@crescenthotels.com	28,137	103	\$1,612,900,000
Crestline Hotels & Resorts	www.crestlinehotels.com	Ed Hoganson	ed.hoganson@crestlinehotels.com	17,250	118	\$766,500,000